



COMPANY PROFILE

2025



1997

- Foundation of **DGS**

2013

- Creation of LoB Digital Solutions & Cyber Security Solutions
- Yearly turnover 28,6 mln €

2016

- Acquisition of NIS, Init, Infodue
- Yearly turnover 51,8 mln €

2018

- Acquisition of Maneat s.r.l and Porini s.r.l.
- Yearly turnover 97 mln €

2019

- Creation of LoB Management Consulting
- Yearly turnover 115 mln €

2020

- HIG investment fund acquires majority of shares

2021

- Acquisition of LumIT S.p.A.
- Digital Thinks inception
- New strategic plan 2021 - 2024

2022

- Acquisition of Sarce, SMC, InnovatesApp, Tow80, i3
- We.Do Advisory inception

2023

- Acquisition of Core Sistemi
- Organizational consolidation
- Offering Portfolio integration

2024

- ICG investment fund acquires majority of shares
- Acquisition of Ariadne group
- New strategic plan 2024 - 2028

“Past is like a lamp placed at the entrance of the future.”

F. de Lamennais



15

Development
lab's

25 +

Years of
growth and
evolution

2.1 K +

Over 2000
employees,
with over 300
hires in 2024

1.7 K +

Over 1.700
technical
certifications

90 +

Researchers
and
Data Scientists

24 X 7

Client Support
7x24

21 +

Offices in Italy

1.200 +

Clients

320 mln €

2024
Revenues
(est)

35 +

Technological
Partner

7

Proprietary
Solutions

4 +

Digital
Transformation
Platforms

“Behind every
successful
business there is
someone who
made a
courageous
decision.”

Peter Ferdinand Drucker

Visibility

Zero Trust

Monitoring
Control &
Remediation

Identity
Security
Governance

Enabling &
Automation

OT & IoT
Protection

Data
Protection

Managed
Services

Eight

Digital Transformation

&

Cyber Security

Domains. One **Trusted Partner.**

Software &
Architecture
Design

Data &
Artificial
Intelligence

Business &
Operative
Applications

Web Portal &
e-commerce

Experience
Design & Digital
Marketing

Cloud &
Platform
Services

Intranet &
Digital
Workplace

Education &
e-learning

Unlock your potential with

Strategic Advisory

Cyber and Data
Protection

ICT Strategy and
Governance

Process
Excellence





320 mln
Rev. 2024est

21 +
Offices in Italy

2.1 K +
Employees

1200 +
Clients





DGS

BUILDING THE FUTURE



Management Consulting

Cyber Security Solutions & Services

Digital Solutions & Services



Management Consulting



ICT STRATEGY & GOVERNANCE

PROCESS & ORGANIZATION CONSULTING

CYBER STRATEGY & GOVERNANCE

DIGITAL TRANSFORMATION CONSULTING

Design and implementation of strategies, models, and solutions for the governance and protection of ICT processes and infrastructures. Governance, evolution, and optimization of business processes to reduce time to market and costs.

BUSINESS PROTECTION, OPTIMIZATION AND TRANSFORMATION

Design and implementation of strategies, models and solutions for the governance and protection of ICT processes and infrastructures. Governance, evolution and optimization of business processes reducing time to market and costs.

CYBER & DATA PROTECTION



- Regulatory Compliance
- Cyber Strategy & Governance
- Security Process Transformation & Effectiveness
- Cyber Trust

ICT STRATEGY & GOVERNANCE



- ICT Governance
- ICT & Digital Transformation
- Service Improvement
- Technology Solutions Management

PROCESS EXCELLENCE



- Process Innovation & Evolution
- Business Program Management
- Change Management
- Knowledge Management





Cyber Security Solutions & Services



MANAGED SERVICES

- **X- SOC**
- **OPERATION**
- **ASSURANCE**

CUSTOMISED SOLUTIONS

An expert team of security professionals and **next-generation platforms** dedicated to identifying and reducing your company's attack surface **to make your infrastructure, processes, data and people more secure.**



Cyber Security Evolution path

Start-up of LoB Cyber Security Solutions focused on:

- Network Security
- End Point Protection

- Web Protection
- Mail Protection

- OT Protection
- Cyber Security Services (VA/PT)
- Malware protection
- Firewall Policy Management
- Security Incident Event Management

- Security Orchestration, Automation and Remediation
- Privileged Account Management
- EDR
- Threat Detection
- Data Access Governance

- Cloud (PAM, IAM, IAG)
- Automation & Orchestration
- Cloud Workload Protection (CWPP)
- External Threat Detection
- SOC

- Identity Threat Detection & Response
- Cloud Native Application Protection
- API Protection
- Attack Surface Check and Remediation
- xDR
- IoT Protection
- CyLABs

- Digital Forensics & Incident Response Certified Team
- Cyber Security Managed Services (X-SOC)

2008

2010

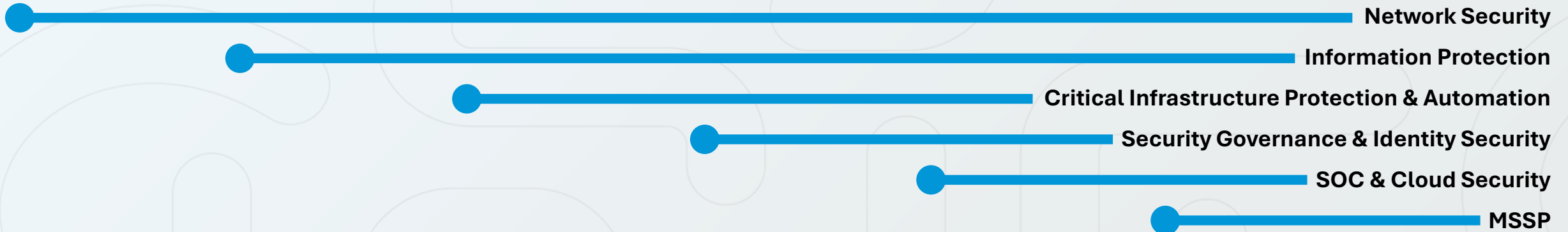
2013

2016

2019

2022

2023



Security Domains

Visibility

Visibility is a key factor in understanding the attack surface to identify risks, monitor all attack vectors, and manage vulnerabilities to protect assets and brands.

Zero Trust

The zero-trust security model does not rely on trust, verifying and authenticating every user and device, and continuously monitoring threats to improve cybersecurity.

Monitoring, Control & Remediation

Monitoring Control & Remediation solutions monitor infrastructure, proactively detect threats and automate incident response. We offer xDR, SIEM, SOAR and Behavioral Analysis.

Identity Security Governance

Multi-layered identity visibility enables proactive management of operational risk and increased resilience. Includes: Identity Governance, PAM, IAM, IGA, Secrets Management, CIEM.

Cloud, On-prem, Hybrid

Enabling & Automation

Security Automation involves using technology to streamline and improve security processes, reducing manual effort and improving response times.

OT & IoT Protection

Securing OT and IoT requires: behavioral analytics, network segmentation, authentication, encryption, updates, anomaly monitoring, third-party auditing, incident response, and regulatory compliance.

Data Protection

Multi-layered data visibility proactively manages information loss risk and increases operational resilience. We offer: Data Governance, Data Breach, Data in Motion, Data at Rest, Data at Use.

Managed Services

Managed Services include: MDR, Incident Response, Red Teaming, Security Infrastructure operation and Threat Intelligence for IT, IoT and Identity.



STRATEGY

- Advise
- Roadmap
- Modeling
- Assessment
- Governance



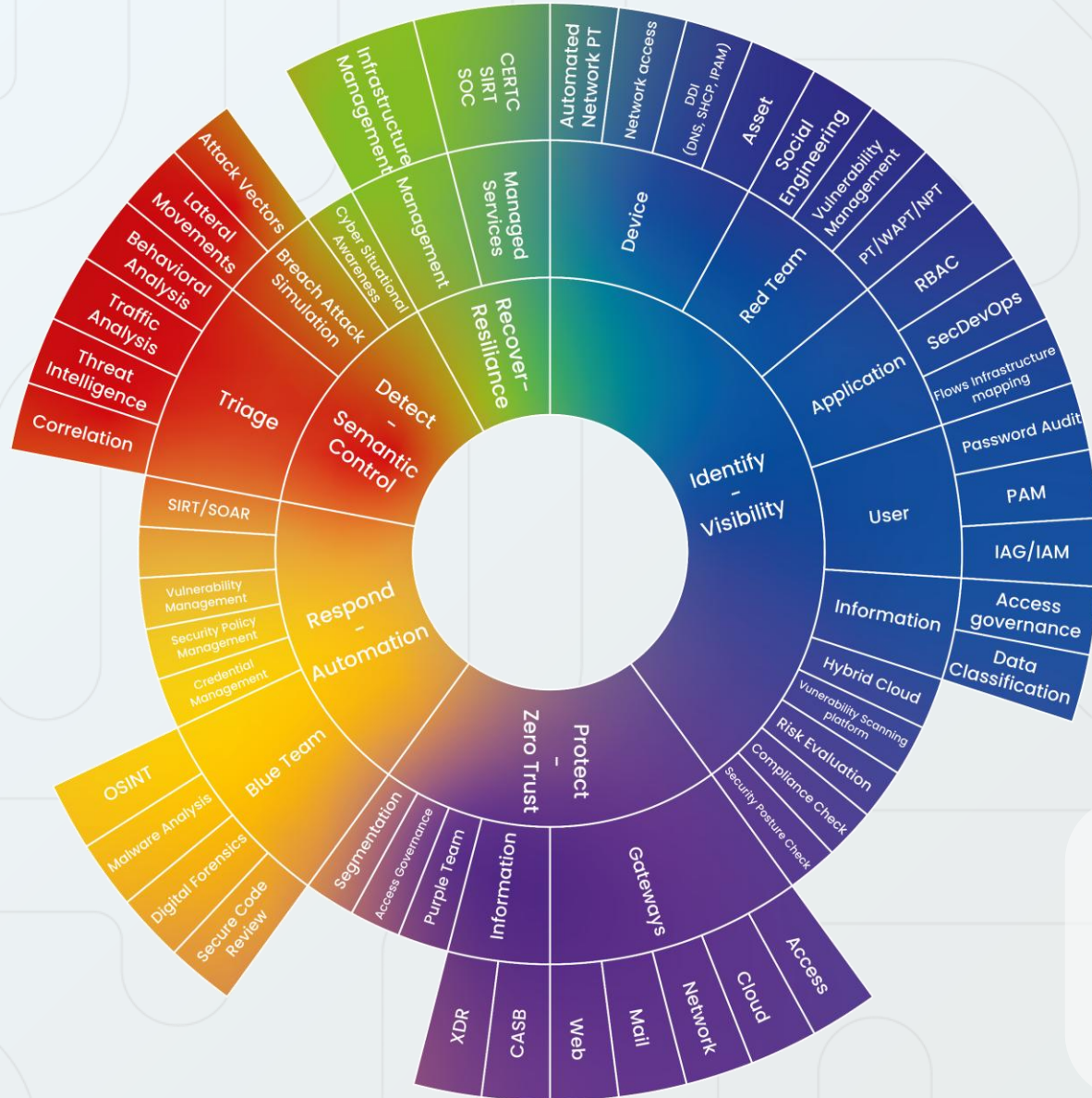
SOLUTIONS

- Scouting
- Selection
- Design
- Implement
- Integrate
- Automate



OPERATIONS

- Analysis
- Testing
- Service
- Maintenance
- Outsourcing



- Detect
- Recover
- Identify
- Protect
- Respond

Partnership and Certifications

Partnership strategy with the most important global Vendors representing the "State of the Art" of Cyber Security.



Selection of the "best of breed" solutions on the market.



Constant research, analysis and testing of the most innovative "pioneers".



Professionals and experts with the highest certifications on solutions and services.



More than 1000 Work Team Certifications



Digital Forensics & Incident Response Certified Team



Within its innovation laboratories, DGS:

- **Experience** cutting-edge solutions and technologies from innovative startups and leading industry vendors.
- **Consolidate** internal skills through the development, verticalization and valorization of people.
- **Designs and develops** tailor-made solutions for its customers.

- Identity Threat Detection and Response (ITDR)
- Cloud Native Application Protection Platform (CNAPP)
- eXtended Detection and Response (xDR)
- Advanced Threat Detection Intelligence (ATDI)
- Business E-mail Compromise (BEC)
- Critical Infrastructure & IoT Protection (ICS & IoT Protection)
- Attack Surface Check and Remediation (ASCR)
- Automation and Orchestration (A&O)
- Data Access and Governance (DAG)
- Web Application and API Protection (WAPP)



Integration Scenarios

Model 1

Use of existing customer Cyber Security infrastructures and solutions (DGS with admin)



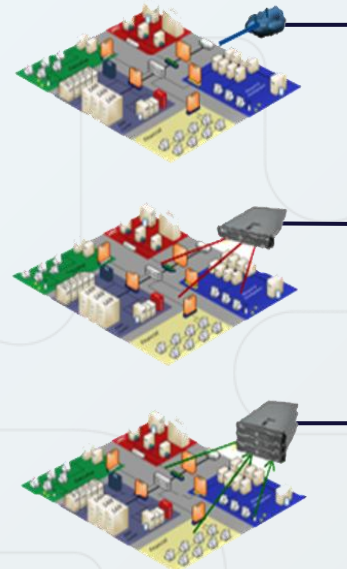
Model 2

Strengthening of existing customer Cyber Security infrastructures and solutions with solutions implemented by DGS in full admin management



Model 3

Implementation and DGS management of X-SOC Cyber Security solutions



- ISO 27000
- ISO 27017/18 (Security controls for cloud services)
- ISO 27035 part 1 e 2 (security incident management)
- ISO 20000 (service management)
- ISO 22301 (delivery of SOC Security Operation Center services, also in SaaS mode)
- ANSI TIA 942/ISO 22237



Service Levels and Packages

X-SOC Services are delivered in “packages” designed to support the needs of customers of all sizes and maturity levels.

	X-SOC Packages		
	SLA Standard	SLA Premium	
Automatic Scheduled Reporting (E- Mail)	Daily/Weekly	Daily/Weekly	
Incident Detection, Logging, Triage and Notification to Customer's IRT (Incident Response Team)	4 Business Hours	2 Business Hours	
Incident Analysis & Reporting with suggestions of remediation actions	–	4 Business Hours	
Service Reviews per year (30 minutes)	2	4	
Hours of Operation	8x5	24x7	
			Silver
			Gold
			Platinum
			✓
			✓
			✓
			✓
			✓
			✓
			✓
			✓

Automatic Scheduled Reporting (E- Mail)

Incident Detection, Logging, Triage and Notification to Customer's IRT (Incident Response Team)

Incident Analysis & Reporting with suggestions of remediation actions

Service Reviews per year (30 minutes)

Hours of Operation

SLA Standard

SLA Premium

Daily/Weekly

Daily/Weekly

4 Business Hours

2 Business Hours

–

4 Business Hours

2

4

8x5

24x7

Silver

Gold

Platinum

MDR – Managed Detection Response

External Vulnerability Monitoring

External Penetration Test

ITDR Base – Identity Threat Detection

CTI –Cyber Threat Intelligence

ASM – Attack Surface Management



Application Management

- **CSAMS** – Cyber Security Application Management Service

Cloud Security

- **CNAPPaaS** – Cloud Native Application Protection As A Service
- **CSPM** – Cloud Security Posture Management
- **SSE** – Security Service Edge Monitoring
- **CIEM** – Cloud Infrastructure Entitlement Management
- **IaC/CoC** – Infrastructure/Configuration Management

Identity Security

- **ITDR Enhanced** – Identity Threat Detection and Response
- **ISMS** – Identity Security Managed Services

Incident Management

- **DFIR** – Digital Forensics and Incident Response

Red Teaming

- **Internal VA** – Internal Vulnerability Assessment
- **WAPT** – Web Application Penetration Test
- **SCR SAST and DAST** – Source Code Review

IIOT – OT- IoT Security

- Managed Security

On Demand Services can be inserted as add-ons in predefined packages, provided in stand-alone mode, or used to create a completely customized package.



Digital Solutions & Services



BUSINESS PROCESSES AND TECHNOLOGIES

INNOVATION AND TRANSFORMATION

ARCHITECTURE AND DESIGN

IMPLEMENTATION AND MANAGEMENT

A portfolio of services and solutions based on the **best of bread** technologies combined with a **deep knowledge of the business processes** of the main markets together with proprietary solutions and accelerators for **digital transformation**





DGS

BUILDING THE FUTURE

Software & Architecture Design



APPLICATION DEVELOPMENT & MAINTENANCE SERVICES

ARCHITECTURE DESIGN

CLOUD ENGINEERING

MOBILE APPS IOS/ANDROID

Development and management of advanced **digital platforms and experiences** thanks to the use of **reliable technologies** and **high-level skills**.





Data & Artificial Intelligence



AI – ADOPTION METHODOLOGY

AI – PROOF OF CONCEPT

BI & ANALYTICS

IOT&OT

CUSTOM APPLICATIONS

PLUG&PLAY SOLUTIONS

Artificial intelligence and machine learning to support business growth through **data collection and analysis**, our DGS **Factor-IA Center of Excellence** accompanies companies in this vast ecosystem.





Business & Operative Applications



ERP

CRM/XRM

Product Lifecycle Management

Supply Chain Management

CAD/CAM

BPM (WORKFLOW)

Division specialized in the **implementation and management of both proprietary and market vertical applications and solutions** aimed at supporting the business and growth of companies, helping them to evolve their application world with speed and domain-specific skills.





Web Portal & e-Commerce



WEB B2B/B2C PORTALS

e-COMMERCE PORTALS

MOBILE APPS IOS/ANDROID

Development and management of digital technologies to create advanced and engaging web and mobile experiences.





Experience Design & Digital Marketing



USER RESEARCH & ANALYSIS

UX/UI & SERVICE DESIGN

BRAND IDENTITY & CREATIVE DESIGN

SEO, SEM & CRO

COPYWRITING & CONTENT CREATION

SOCIAL MEDIA MANAGEMENT

Broad portfolio of **design, marketing and digital communication** services to support businesses with new ways of selling with innovative solutions





Cloud & Platform Services



APPLICATION OPERATIONS SERVICES

IT SERVICE MANAGEMENT

MANAGED SERVICES

CLOUD PLATFORM SERVICES

Management of platforms, applications and systems with structured processes aligned to business needs.





Intranet & Digital Workplace



INTRANET B2E / COLLABORATION PORTALS

ENTERPRISE CONTENT MANAGEMENT

INTERNAL COMMUNICATION CONSULTING

COLLABORATION

INTRANET PACKAGED SOLUTIONS

Design services for successful intranets, information environments and professional communities. They accompany the digital transformation of internal communication and operational processes, **putting people at the center.**





Education & e-Learning



CERTIFIED EDUCATION

ACADEMY, CAMPUS, TRAINING

e-LEARNING PLATFORMS

CONTENTS FOR DIGITAL COURSES

Experiential training and innovative paths for the upgrade and reskilling of skills for people and companies in catalog, calendar and personalized.



Proprietary Solutions

Utilities

- Selling Platform
- Distribution Platform

xFORMA

- Asset Intelligence

P 4 Apps

- P 4 Loyalty
- P 4 Clienteling
- P 4 HR

P 365 ERP

- Spinning
- Weaving
- Knitting
- Fashion
- Dyeing Finishing Printing
- Apparel Footwear Accessories
- Technical & Geotextiles
- Vertically Integrated Companies

CompleTE®

- Demand Planning
- Production Planning
- Production Scheduling
- MES

Open Square

- ERP
- KPI's
- IOT
- Portal
- CRM
- ECM
- WMS
- OneShop
- Operation Manager

SmartCo

- SAP Commercial Package

Accelerators

- Open Square Process Industry
- Open Square Furniture
- Open Square Contracting companies
- P 4 Health
- Intranet 80.20





“Behind every successful business there is someone who made a courageous decision.”

Peter Ferdinand Drucker





DGS

BUILDING THE FUTURE



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For further information, visit our web site and our social channels

www.dgsspa.com



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