

Have you got an **economics** degree? Find out more.



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Junior internal auditor	Controls the risks of the reality being audited, interviewing the owners of the activities to verify and manage the adequacy of the design of existing controls. Formalizes the outcome of the checks
<u>Я</u>	carried out and illustrates to Management the reality being audited. Works in interdisciplinary teams
	that foster the growth of personal skills.
	Responsible for defining recruitment and selection needs and personnel management processes.
Human Resources analyst	Involved in the control of employment and labour costs, in the management of remuneration
	/incentive systems and in labour disputes. Carries out activity in an international and stimulating
	context.
	Contributes to optimizing the cash flow forecasting model by collecting data from contacts and
Financial flows analyst	trading management systems, analyzing deviations from forecasts. Operates in professional
	contexts that recognize the value brought by each employee.
M&A portfolio analyst	Analyses the value of the assets in the Eni portfolio, in order to optimize the transaction structure. Participates in meetings with financial advisors or potential counterparties in extraordinary sales
	and purchase transactions, in compliance with the sustainability objectives that are the core of the
	Eni mission.
	Deals with the identification and contracting of suppliers, preparing the tender process. Carries out
Junior buyer	analyses to identify the Vendor List, verifying the technical, corporate and compliance
	characteristics of the companies identified. Also takes care of establishing contractual conditions
	through negotiation. Acts in challenging contexts, which require a passionate approach.
	Contributes to the development of financial statements for the specific Eni business (general,
Accounting analyst	analytical, inventory and notes), managing the information flows to the line and staff units.
	Analyzes operating and accounting data, produces reports and follows the audits of the auditing
	firm, sharing results with all colleagues in the team.
Commodity market risk analyst	Responsible for evaluating and reporting the main risk indicators (PAR, VAR, ES, P&L) calculated on
Commodity market risk analyst	Eni's business lines, with reference to risks related to energy commodity prices. Participates in the
	analysis of trading and hedging strategies, highlighting risk factors. Ability to get involved and analysis are basic aspects for those who carry out this activity.
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Planning and control analyst	Carries out planning and control activities for Eni's businesses (budgeting, forecast, definition of the
r laining and control analyst	strategic plan). Specifically, collects information useful for management control analyses, defining
	strategic plans and deviations in actual results compared to previous budgets and periods. Operates in an international environment, where it is possible to learn and share skills and know-how.
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Customer experience analyst	Responsible for optimizing the customer experience at all stages of the life cycle of the products and
	services sold. Synthesizes customer needs by collecting and listening to feedback, promoting proposals for improvement and resolution with internal business functions. Supervises the market through specific
	KPIs, aware that the professional context in which they operate is challenging and constantly evolving.
Sales accountant	Responsible for the administrative and commercial management of direct sales to external customers and
	agency sales. Supports the choice, the related contracting and the operational start to the sale. Carries out

Credit analyst

Manages the client's requests, dealing with the different structures involved both in the analysis phase and in the problem resolution phase. Verifies their positions with the monitoring and direct use of company systems and takes care of activities related to credit recovery, telephone contact and direct contact with the customer. During the activity collaborates in interdisciplinary teams that promote learning and professional growth.

an assessment of the pricing levels applied by agencies and reviews customer satisfaction feedback.

Shares their skills with the team from which they learn, growing professionally.

Junior account developer

Carries out scouting activities for potential business partners, supports their choice, the relative contracting and the operational start-up of sales. Oversees direct and indirect sales by operating on all activities related to the telesales channel. Promotes initiatives to improve the sales channel through collaboration with the team, a central reference point for those who carry out this activity.

Portfolio analyst

Uses forecasting models for the daily definition of Eni commodity consumption. Manages and shares data for daily balancing in the various European markets. Analyzes consumption data, supporting the optimization of exit and redelivery capacity. Deals with a stimulating environment based on internationality.

Trading analyst

Contributes to maximising the value of the portfolio of reference commodities, by carrying out analyses relating to purchase and sale requests. Shares and manages products, analysing market trends. Collaborates with the Portfolio Department for the development and growth of the portfolio, dealing with interdisciplinary teams that enable learning and acquiring transversal skills.

Sustainable finance analyst

Provides support for the implementation of disclosures relating to the financial implications of new economic and energy scenarios, with a focus on climate change. Also carries out economic assessments of industrial projects, as well as budgetary and competition analyses. Considers sustainability as a strategic driver for the development of the Eni of the future.

Quantitative risk control analyst

Is responsible for the design and day-to-day operations of risk control and performance control reporting relating to the portfolio management activities of the company and its foreign subsidiaries. Supports the review of processes and methodologies and defines the requirements for the development of information systems and portfolio management tools. Collaborates with colleagues adopting a dynamic and flexible approach.

Sustainable development analyst

Contributes to ensuring the development of the territories in which the company operates, establishing local partnerships and acting in an integrated manner along the entire value chain. Elaborates development programs with reference to the United Nations 2030 Agenda. Acts in an international and constantly evolving context.

